

IDREES KAMAL

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APPLIED AI / AI OPS LEAD — BUILD, ADOPT, OWN

Applied AI / AI Ops lead who picks the operational problem, ships the LLM or integration, and owns rollout. Leads the AI strategy and adoption portfolio at a managed-services firm: production HRIS APIs, a ~300-employee Copilot program, build-vs-buy calls, a CEO-presented innovation framework. Deloitte BTA and operator who has run the workflows he now automates. Northwestern B.S. CS.

EXPERIENCE

JDA TSG

AI & Automation Engineer

Remote
Mar 2026 – Present

- Lead the AI/automation portfolio and presented the innovation framework to the CEO: problem-first intake, named owners, data-readiness and security review, and scale-or-stop gates.
- Led a production HRIS-to-performance-platform integration (Make + REST API): create/update/deactivate/reactivate routing, identity matching, source write-backs, exception routing to ticketing, rollback plans, canary tests; reconciled hundreds of employee records via allowlisted correction waves with direct API read-back verification.
- Designed the company-wide Microsoft 365 Copilot adoption program for ~300 employees: live SharePoint learning hub, prompt library, Teams community, champion network, launch communications, and a measurement plan.
- Modeled a Power BI data product over 494K legacy recruiting rows (194K deduplicated candidates, 238K indexed documents) and rejected an unnecessary SQL/gateway/refresh stack for static data; shared with leadership for review, not adopted as production.
- Pressure-tested an AI support-agent SOW against ticket demand, identity/RBAC, API limits, and per-resolution pricing; ~75% of categorized demand had no scope match — narrowed phase one to authenticated employees, removed unauthenticated public GenAI, and reversed a multi-vendor pilot when Microsoft added multi-model support.

Kavalier (Coaching + Custom Clothing)

Founder — Operations & AI Lead

Chicago, IL
Sep 2024 – Dec 2025

- Built an AI lookbook generator (React, TypeScript, Express, Gemini API; ~8.7K LOC, Playwright E2E suite) that let prospects see themselves in custom garments; became the primary sales-conversion tool for the clothing line.
- Designed the end-to-end client journey across GoHighLevel, Stripe, Calendly, ManyChat, and Trainerize with no manual handoffs; Instagram DM automation produced 15+ qualified calls/month and onboarding time fell 50–70%.

Vicegerent Custom Clothiers

Business Operations Analyst

Chicago, IL
Jun 2022 – Sep 2024

- Ran the ~\$350K/yr business solo roughly a third of each year; generated \$57.6K in solo revenue (22% of company total) across 36 clients.
- Migrated 750+ client records to a Notion CRM with Zapier-automated Calendly capture (no-shows down 30%); rebuilt the website and content engine: +75% engaged sessions, unranked to #3 on Google, Instagram 18K to 65K.

Deloitte Consulting LLP

Business Technology Analyst, Customer & Marketing

Chicago, IL
Oct 2020 – Mar 2022

- Defined requirements for Cisco EA 3.0 (six product portfolios unified under one agreement), translating executive strategy into technical specifications on an initiative two levels from the CEO.
- Managed three business analysts on an HSBC wealth-management engagement; authored BRDs/FRDs and ran UAT and defect triage for a Marriott UI/UX implementation; earned three performance bonuses and partner recognition.

Oliver Wyman

Senior Consultant — telecom customer-retention engagement (alignment, financial modeling)

Chicago, IL
Mar 2022 – Jun 2022

VENTURES & PROJECTS

- Devlos Inc — co-founder; part-time, outside JDA hours** (Aug 2026 – Present) — AI managed services for insurance agencies; scoped the first renewal-process SOW and built process maps and time-study baselines for a multi-agency client.
- Launch Readiness Copilot — prototype** (Sep 2026) — Next.js + OpenAI Responses API with strict structured output, citation checks against source text, bounded inputs, and a deterministic eval harness; walkthrough at idreeskamal.com.

SKILLS

AI & LLMs: OpenAI Responses API, Anthropic/Claude, Gemini API, Microsoft 365 Copilot & Copilot Studio, structured output, prompt and context engineering, evaluation harnesses, agentic coding (Claude Code, Codex, Cursor)

Automation & Integration: Make, Power Automate, Zapier, n8n, REST APIs, webhooks, identity matching, exception handling, rollback/canary testing

Engineering & Data: TypeScript, React, Next.js, Node/Bun, Express, Playwright, Python (data profiling), SQL (foundational), Power BI, SharePoint, Notion, GoHighLevel, Stripe

Strategy & Delivery: AI operating models, build-vs-buy and vendor/SOW evaluation, AI governance and SOC 2 controls, adoption and change management, requirements and process mapping

EDUCATION

Northwestern University | B.S. Computer Science

2017 – 2020